

Cape York Region Package: Peninsula Developmental Road Projects Black Business Finder Fact Sheet

July 2016

What is Black Business Finder?

Black Business Finder (BBF) is Queensland's online Aboriginal and Torres Strait Islander business directory. BBF is free and supported by the Department of Aboriginal and Torres Strait Islander Partnerships (DATSIP) and the Queensland Government.

BBF provides opportunities for Indigenous businesses to participate in the supply chains of major projects and provides a platform that can be accessed by governments and businesses looking to source goods and services from Indigenous suppliers.

BBF is part of the ICN Gateway system which is a nationally recognised connection point for buyers and suppliers. Comprehensive company details outlining complete business capabilities are registered. ICN Queensland is owned by QMI Solutions Ltd.

More than 460 businesses are listed on the BBF website, employing more than 3,850 Indigenous Queenslanders throughout the state.

For more information on BBF visit www.bbf.org.au

How does it work?

Businesses registered on BBF must fit one of the following categories:

1. A business that is majority owned by Aboriginal or Torres Strait Islander people.
2. A business that is 50% owned by Aboriginal or Torres Strait Islander people.
3. A non-Indigenous business that employs at least 75% Aboriginal or Torres Strait Islander workers.
4. An equal Joint Venture agreement with a majority owned Aboriginal or Torres Strait Islander business entity.

BBF is being used for the Cape York Region Package (CYRP) by the Department of Transport and Main Roads with other government agencies for the works on the Peninsula Developmental Road (PDR).

An important aspect of the CYRP is to provide employment opportunities for local Indigenous and non-Indigenous workers, businesses and suppliers, and training opportunities for Indigenous people. Three Key Result Areas (KRA) identified for 2015-16 will be retained for 2016-17 PDR works as follows:

- KRA 1 - Indigenous and non-Indigenous training and upskilling.
- KRA 2 - Implementation of an Indigenous Economic Opportunities Plan (IEOP).
- KRA 3 - Local Industry Participation.

The CYRP PDR projects have been mandated to respond to KRA 2 by implementing the IEOP. In order to provide incentives that will apply for the Contractor achieving Key Performance Indicators targets within the "business supply opportunities" section in the IEOP.

The requirement for KRA 2 for all 2016 projects has been increased and it is now a mandatory requirement to achieve a minimum of 15% of the contract direct cost.

Tenderers for CYRP PDR projects have been encouraged to use BBF to assist in meeting these mandated KRA requirements.

BBF is also being utilised more broadly for state and federal government procurement opportunities.

For more information on the KRAs visit <http://www.tmr.qld.gov.au/Projects/Name/C/Cape-York-Region-Package-Peninsula-Developmental-Road> and read our 2016 Peninsula Developmental Road Key Result Areas Fact Sheet.

Target audiences

1. Indigenous businesses - to encourage them to register with BBF and connect to industry.
2. Principal contractors - to use BBF to search for businesses to work with, or provide goods and services.



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Benefits

BBF is one initiative helping to increase the integration of Indigenous business with major supply chains in Queensland industry and commerce.

BBF enhances the visibility of Indigenous businesses and increases their opportunities for work and Joint Venture agreements. BBF makes it easier for industry and Indigenous businesses to connect, which is beneficial to major projects, industry and Indigenous business.

BBF improves economic opportunities for Indigenous people, and assists in closing the Gap on Indigenous disadvantage.

For Cape York Region Package updates and enquiries:

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** Free call from anywhere in Australia, call charges apply for calls from mobile phones and payphone.*