

Road Asset Management Contract

Industry Briefing

18 May 2017

Our values, our diversity



Customers
first



Unleash
potential



Be
courageous



Ideas into
action



Empower
people





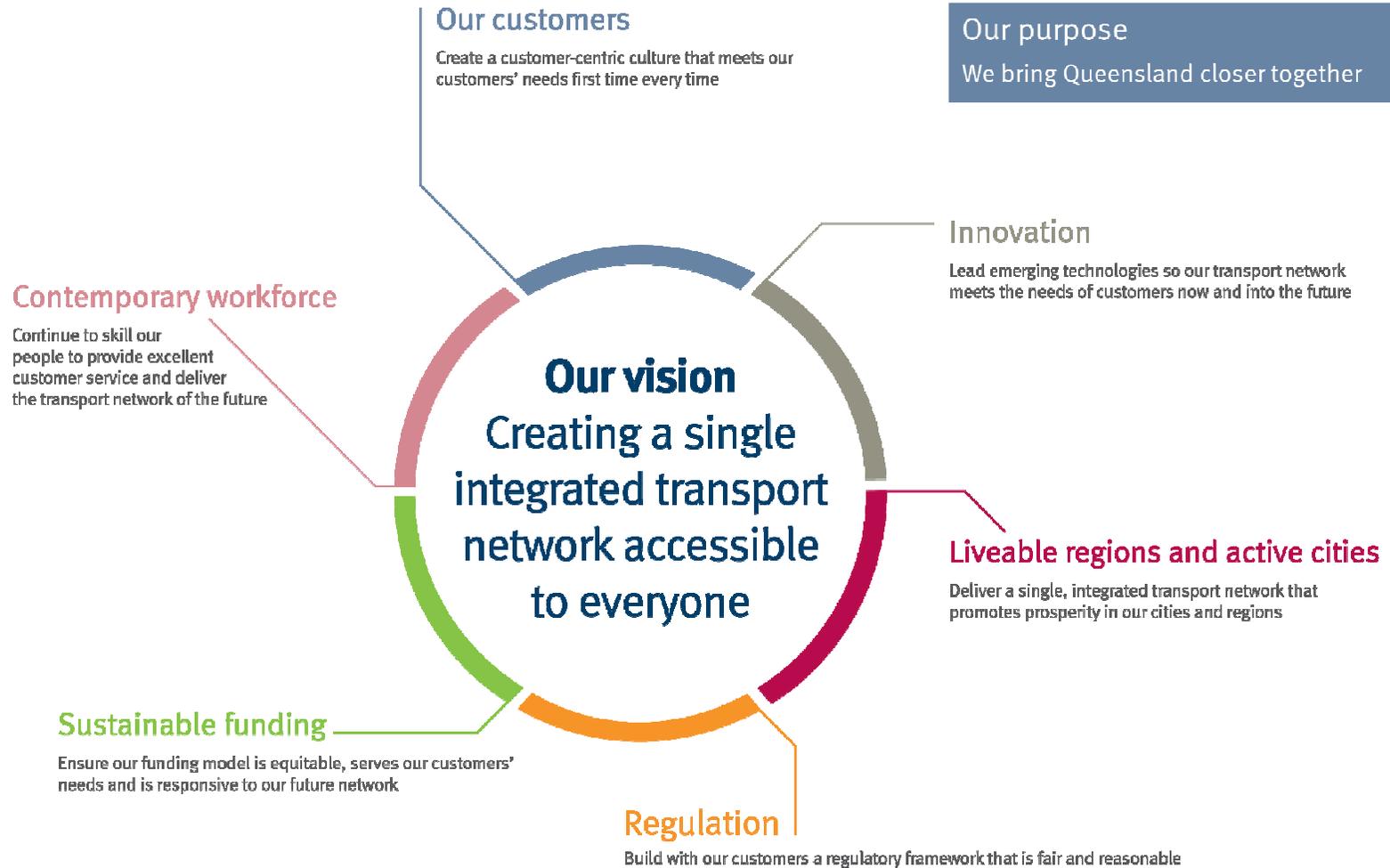
Queensland Government's objectives for the community

Advance Queensland

**ADVANCE
QUEENSLAND**



Our strategic plan



About us...

Creating a single integrated transport network accessible to everyone

As at 30 June 2016 we manage:



As at 30 June 2016:



As at 30 June 2016 there were:



trips taken annually on bus,
rail, ferry and light rail



Meeting Agenda

Purpose

Continue dialogue with industry in regards to the next generation Road Asset Management Contract (RAMC)

Introduction/Welcome

Agenda

- RAMC Overview – Chris Nagel
- Contract Overview – Mike Swainston
- Procurement Process – Ken Williamson
- Probity - Ken Williamson
- Consultation – Ken Williamson

RAMC Overview

- Two Contracts (North Coast and South Coast Network)

North Coast Region:	900Km	Indicative Value - \$ 40m /yr
South Coast Region:	600Km	Indicative Value - \$ 30m /yr
- Duration
 - 5 year contract commencing from mid 2018
 - three one year performance based extensions
- Services - Asset management, Maintenance, Incident Management, Rehabilitation and Programmed Maintenance Design and Delivery
- Relational & collaborative principles
- Strong Asset management and stewardship focus

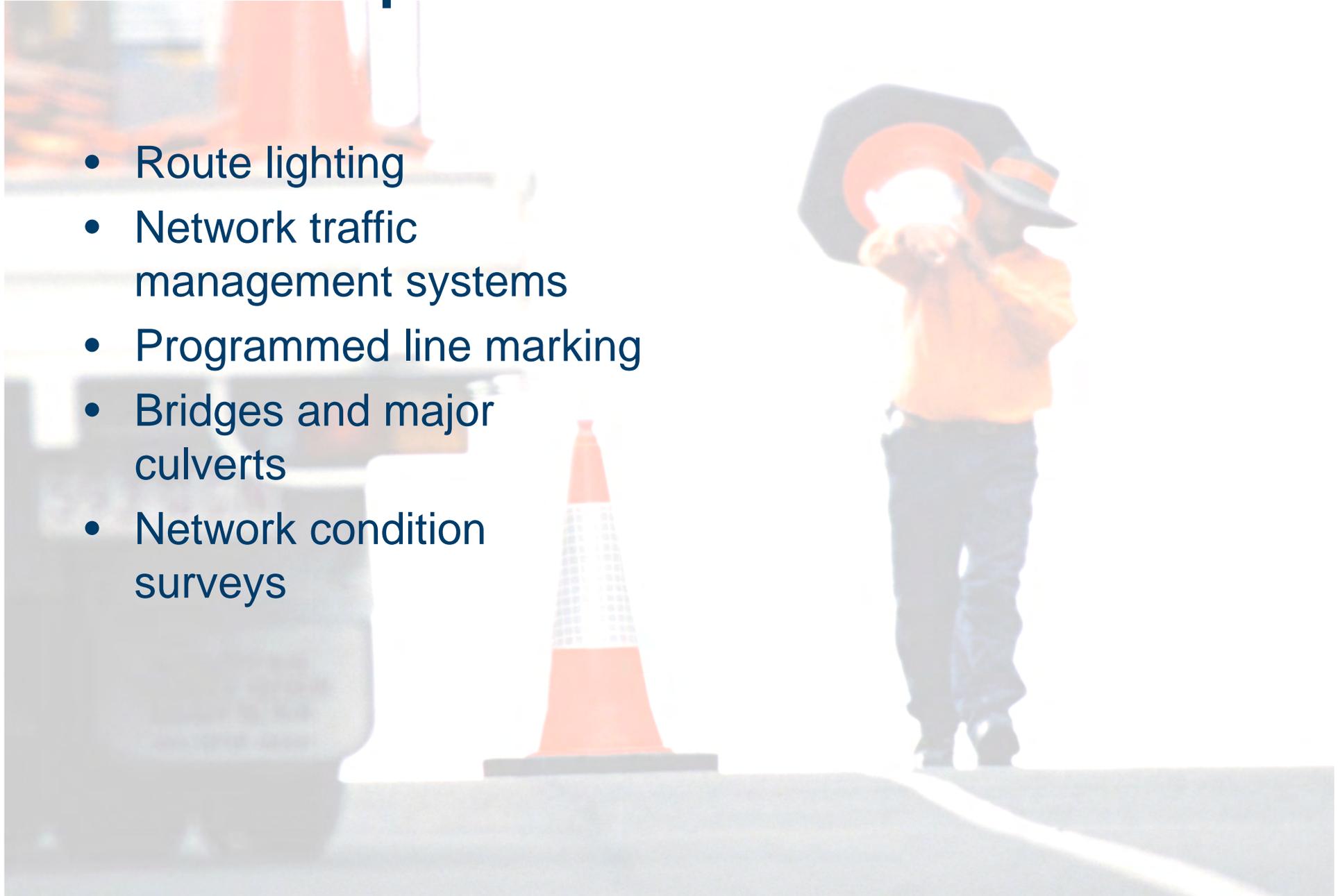
In Scope



- Joint Stewardship
- Asset management services
- Pavements
- Signs & Furniture
- Vegetation
- Minor drainage & culverts
- Bikeways
- Environmental and corridor management
- Inspection and monitoring
- Some PT servicing
- Programmed Mtc
- Rehabilitation
- Design
- Incident management
- Flood – initial response

Out of Scope

- Route lighting
- Network traffic management systems
- Programmed line marking
- Bridges and major culverts
- Network condition surveys



Core Competencies

- Road Asset Management
- Road Network Stewardship
- Community Relations
- Road Maintenance and Construction
- Road and Pavement Design
- Relationship contracting



North Coast Network

North Coast Region		
Road Classification	Blue Network - Full Service (Lane kms)	Green network - Asset mgt only (Lane kms)
Motorway	792.2	792.2
Urban Arterial Roads	508.3	741.8
Rural Arterial Roads	165.1	578.6
Lower Order Roads	1557.1	1814.3
Total	3022.7	3926.9



Contract Objectives

- Stewardship
- Safe and serviceable
- Increase sustainability
- Increase Value for Money
- Holistic approach to maintenance
- Increased asset management capability
- Encourage innovation

Work under the Contract

- Asset management services
- Routine maintenance work
- Programmed maintenance work
- Rehabilitation maintenance work
- Minor Works (as required)
- Design services

Contract Details

- Stewardship
- Term 5+1+1+1
- Traditional with Relationship overlay
- General Conditions plus Appendices

Contract Details 2

- General Conditions plus Appendices
 - GCs in 11 parts
 - Responsibility limits
 - Compensation and Performance
 - Interfaces
 - Contract Plans
 - Design Services
 - Transitions
 - Risk allocation
 - Incident management
 - Asset management
 - Environment
 - Specs & Drawings
 - Schedules
 - Offers

Contract Details 3

- Governance
 - Contract Leadership Team
 - Asset Management Group
- Asset Management
 - dTIMS
 - Ground proofing
- Insurance PA
- Flexibility
 - routine maintenance schedules
 - Contract reviews

Contract Details 4

- Payment
 - Lump sum
 - SoR
 - Target Cost (open book)
 - Dayworks
 - Modifiers
- Performance Framework
 - Operational
 - Shadow
 - Contractor reporting

Contract changes

- Strengthened stewardship
- Stronger focus on asset management
- Strengthened relationship principles
- Incorporate tenderers offer material into contract
- “Target cost” approach for some activities
- Contract “refresh”
- Increased flexibility
- Operational control centre
- Lane rental

Evolution, not revolution

Procurement Process

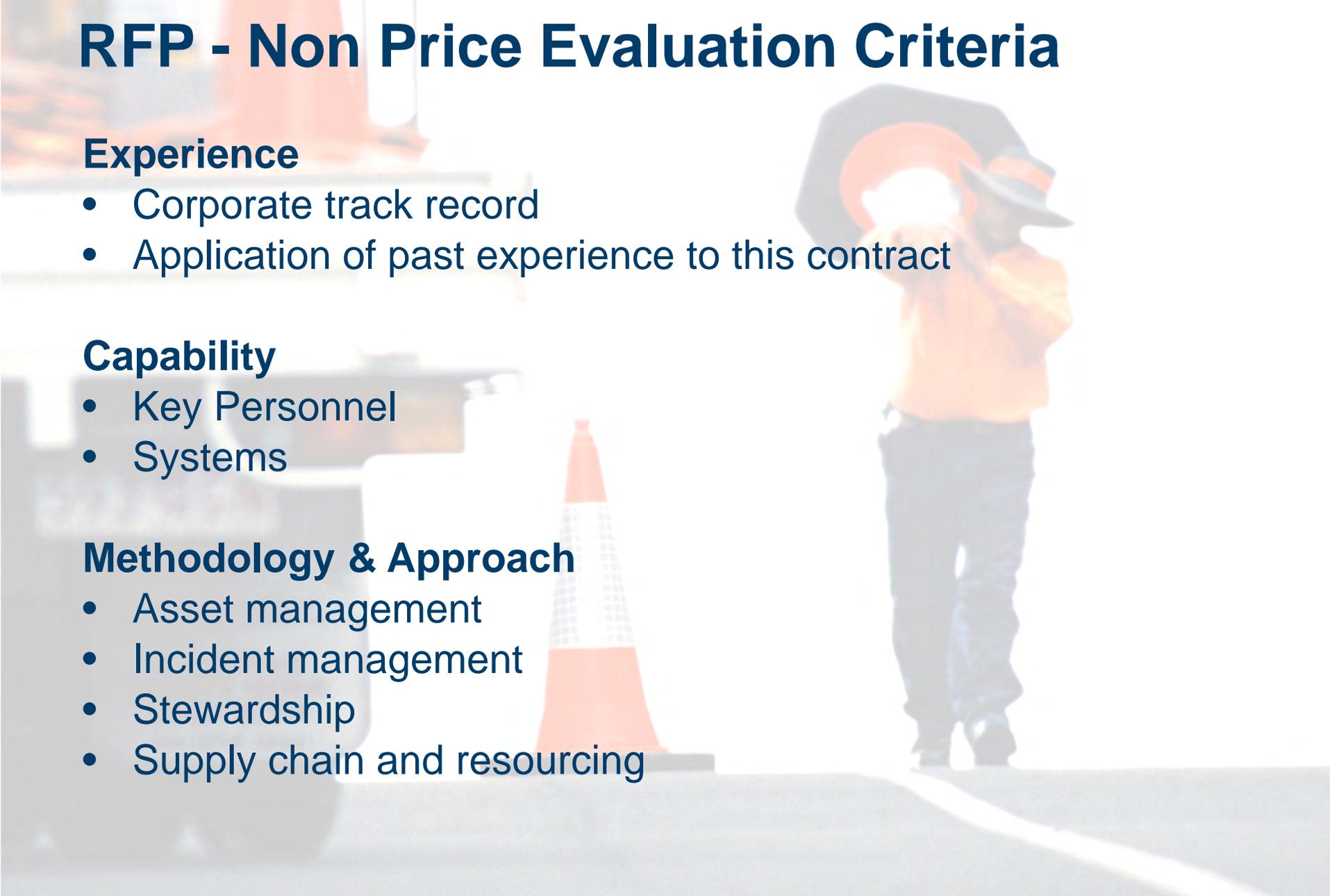
Stage 1 - Request For Proposal (RFP)

- Submission of RFP
 - Tenderer to nominate which contract/s they will bid on
- Evaluation and shortlist to Stage 2
 - Non price score will roll over into Stage 2
 - Pre tender conference – one per shortlisted proponent

Stage 2 - Tender submission

- Assessment - price (plus non price assessment from Stage 1)
- Presentation to Panel (1 hr)
- Can bid for one or both, but can only win one contract

RFP - Non Price Evaluation Criteria



Experience

- Corporate track record
- Application of past experience to this contract

Capability

- Key Personnel
- Systems

Methodology & Approach

- Asset management
- Incident management
- Stewardship
- Supply chain and resourcing

Procurement Timelines

Milestone	Duration	Indicative Dates
RFP available		Mid June 2017
Submission of RFP	6 weeks	Late July 2017
Non Price Assessment	4 weeks	August 2017
Notification of successful Proponents		Late August 2017
Call for Stage 2 Tenders		September 2017
Proponents submit Tenders	7 weeks	October 2017
Contract Award - NCR		March 2018
Contract Award - SCR		July 2018
Contract commencement - NCR		July 2018
Contract commencement - SCR		Jan 2019

Mandatory Criteria



- **Prequalification**

- Financial - F50 NPS
- Road – R2

- **Systems**

- State and Federal Funding
- Systems Requirements detailed in Tender Documents

- **Subcontractors (where applicable)**

- Asphalt – Level A
- Traffic management registration

Probity

- Probity advisor will advise the procurement panel
- Any party or person may raise a probity issue at any stage of the process.
- The procurement process commences on release of the RFP



Procurement Communication

- All communication must be done formally through the TMR Representative:

RAMC@tmr.qld.gov.au

- Tenderers can raise clarifications (including Commercial in Confidence - CIC) through the Request for Information (RFI) process
- All RFI must:
 - Be addressed in writing (by email) to the TMR Representative
 - State a return address (email) for any response by TMR
 - Indicate if they are CIC

TMR will only be bound by information provided to Proponents in writing by the TMR Representative

Consultation

Next two weeks -

- F2F Meeting (by appointment)
- Written Submissions to – RAMC@tmr.qld.gov.au

Contacts

Project Director - Chris Nagel (07) 3066 4314

Procurement Manager - Ken Williamson (07) 3066 4307

Thank you and stay connected



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Blog blog.tmr.qld.gov.au