Road Asset Management Contract

Industry Briefing

18 May 2017
Our values, our diversity

Customers first

Unleash potential

Be courageous

Ideas into action

Empower people
Queensland Government’s objectives for the community

Advance Queensland

Integrity and accountability

Creating jobs and a diverse economy
- Increasing workforce participation
- Ensuring safe, productive and fair workplaces
- Stimulating economic growth and innovation
- Delivering new infrastructure and investment

Delivering quality frontline services
- Achieving better education and training outcomes
- Strengthening our public health system
- Providing responsive and integrated government services
- Supporting disadvantaged Queenslanders

Protecting the environment
- Protecting the Great Barrier Reef
- Conserving nature and heritage
- Ensuring sustainable management of natural resources
- Enabling responsible development

Building safe, caring and connected communities
- Ensuring an accessible and effective justice system
- Providing an integrated and reliable transport network
- Encouraging safer and inclusive communities
- Building regions

Consultation
Our strategic plan

Our vision
Creating a single integrated transport network accessible to everyone

Our customers
Create a customer-centric culture that meets our customers' needs first time every time

Contemporary workforce
Continue to skill our people to provide excellent customer service and deliver the transport network of the future

Innovation
Lead emerging technologies as our transport network meets the needs of customers now and into the future

Liveable regions and active cities
Deliver a single, integrated transport network that promotes prosperity in our cities and regions

Sustainable funding
Ensure our funding model is equitable, serves our customers' needs and is responsive to our future network

Regulation
Build with our customers a regulatory framework that is fair and reasonable

Our purpose
We bring Queensland closer together
About us…

Creating a single integrated transport network accessible to everyone

As at 30 June 2016 we manage:

- **33,343km** state-controlled roads
- **3,029** bridges
- **20** ports

As at 30 June 2016:

- **3.5m** drivers licensed
- **5m** vehicles registered
- **3,260** taxis licensed
- **256,151** recreational vessel registrations
- **997,289** boat licenses

As at 30 June 2016 there were:

- **180m** trips taken annually on bus, rail, ferry and light rail in SEQ
- **12.1m** outside SEQ
- **3.63m** customers served face-to-face at **59** Customer Service Centres
- **2.5m** go cards in use
- **6.68m** online services
- **Over 490,000** passengers travel on the south-east Queensland network on average each day

Road Asset Management Contract | 18 May 2017
Meeting Agenda

Purpose

*Continue dialogue with industry in regards to the next generation Road Asset Management Contract (RAMC)*

Introduction/Welcome

Agenda

- RAMC Overview – Chris Nagel
- Contract Overview – Mike Swainston
- Procurement Process – Ken Williamson
- Probity - Ken Williamson
- Consultation – Ken Williamson
RAMC Overview

- Two Contracts (North Coast and South Coast Network)
  
  - North Coast Region: 900Km  Indicative Value - $40m /yr
  - South Coast Region: 600Km  Indicative Value - $30m /yr

- Duration
  - 5 year contract commencing from mid 2018
  - three one year performance based extensions

- Services - Asset management, Maintenance, Incident Management, Rehabilitation and Programmed Maintenance Design and Delivery

- Relational & collaborative principles

- Strong Asset management and stewardship focus
In Scope

- Joint Stewardship
- Asset management services
- Pavements
- Signs & Furniture
- Vegetation
- Minor drainage & culverts
- Bikeways
- Environmental and corridor management

- Inspection and monitoring
- Some PT servicing
- Programmed Mtc
- Rehabilitation
- Design
- Incident management
- Flood – initial response
Out of Scope

- Route lighting
- Network traffic management systems
- Programmed line marking
- Bridges and major culverts
- Network condition surveys
Core Competencies

- Road Asset Management
- Road Network Stewardship
- Community Relations
- Road Maintenance and Construction
- Road and Pavement Design
- Relationship contracting
# North Coast Network

<table>
<thead>
<tr>
<th>North Coast Region</th>
<th>Blue Network - Full Service (Lane kms)</th>
<th>Green network - Asset mgt only (Lane kms)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Road Classification</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Motorway</td>
<td>792.2</td>
<td>792.2</td>
</tr>
<tr>
<td>Urban Arterial Roads</td>
<td>508.3</td>
<td>741.8</td>
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<tr>
<td>Rural Arterial Roads</td>
<td>165.1</td>
<td>578.6</td>
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<tr>
<td>Lower Order Roads</td>
<td>1557.1</td>
<td>1814.3</td>
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<tr>
<td><strong>Total</strong></td>
<td><strong>3022.7</strong></td>
<td><strong>3926.9</strong></td>
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South Coast Network

<table>
<thead>
<tr>
<th>South Coast Region</th>
<th>Blue Network - Full Service (Lane kms)</th>
<th>Green network - Asset mgt only (Lane kms)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Motorway</td>
<td>661.0</td>
<td>661.0</td>
</tr>
<tr>
<td>Urban Arterial Roads</td>
<td>850.81</td>
<td>850.8</td>
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<tr>
<td>Rural Arterial Roads</td>
<td>280.1</td>
<td>398.0</td>
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<tr>
<td>Lower Order Roads</td>
<td>746.5</td>
<td>1278.4</td>
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<tr>
<td>Total</td>
<td>2538.4</td>
<td>3188.2</td>
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Contract Objectives

• Stewardship
• Safe and serviceable
• Increase sustainability
• Increase Value for Money
• Holistic approach to maintenance
• Increased asset management capability
• Encourage innovation
Work under the Contract

- Asset management services
- Routine maintenance work
- Programmed maintenance work
- Rehabilitation maintenance work
- Minor Works (as required)
- Design services
Contract Details

- Stewardship
- Term 5+1+1+1
- Traditional with Relationship overlay
- General Conditions plus Appendices
Contract Details 2

• General Conditions plus Appendices

• GCs in 11 parts
• Responsibility limits
• Compensation and Performance
• Interfaces
• Contract Plans
• Design Services
• Transitions

• Risk allocation
• Incident management
• Asset management
• Environment
• Specs & Drawings
• Schedules
• Offers
Contract Details 3

• Governance
  - Contract Leadership Team
  - Asset Management Group

• Asset Management
  - dTIMS
  - Ground proofing

• Insurance PA

• Flexibility
  - routine maintenance schedules
  - Contract reviews
Contract Details 4

• Payment
  ▪ Lump sum
  ▪ SoR
  ▪ Target Cost (open book)
  ▪ Dayworks
  ▪ Modifiers

• Performance Framework
  ▪ Operational
  ▪ Shadow
  ▪ Contractor reporting
Contract changes

• Strengthened stewardship
• Stronger focus on asset management
• Strengthened relationship principles
• Incorporate tenderers offer material into contract
• “Target cost” approach for some activities
• Contract “refresh”
• Increased flexibility
• Operational control centre
• Lane rental

Evolution, not revolution
Procurement Process

Stage 1  - Request For Proposal (RFP)

- Submission of RFP
  - Tenderer to nominate which contract/s they will bid on

- Evaluation and shortlist to Stage 2
  - Non price score will roll over into Stage 2
  - Pre tender conference – one per shortlisted proponent

Stage 2  - Tender submission

- Assessment - price (plus non price assessment from Stage 1)
- Presentation to Panel (1 hr)
- Can bid for one or both, but can only win one contract
RFP - Non Price Evaluation Criteria

Experience
• Corporate track record
• Application of past experience to this contract

Capability
• Key Personnel
• Systems

Methodology & Approach
• Asset management
• Incident management
• Stewardship
• Supply chain and resourcing
# Procurement Timelines

<table>
<thead>
<tr>
<th>Milestone</th>
<th>Duration</th>
<th>Indicative Dates</th>
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<tbody>
<tr>
<td>RFP available</td>
<td></td>
<td>Mid June 2017</td>
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<tr>
<td>Submission of RFP</td>
<td>6 weeks</td>
<td>Late July 2017</td>
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<tr>
<td>Non Price Assessment</td>
<td>4 weeks</td>
<td>August 2017</td>
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<tr>
<td>Notification of successful Proponents</td>
<td></td>
<td>Late August 2017</td>
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<tr>
<td>Call for Stage 2 Tenders</td>
<td></td>
<td>September 2017</td>
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<tr>
<td>Proponents submit Tenders</td>
<td>7 weeks</td>
<td>October 2017</td>
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<tr>
<td>Contract Award - NCR</td>
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<td>March 2018</td>
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<tr>
<td>Contract Award - SCR</td>
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<td>July 2018</td>
</tr>
<tr>
<td>Contract commencement - NCR</td>
<td></td>
<td>July 2018</td>
</tr>
<tr>
<td>Contract commencement - SCR</td>
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<td>Jan 2019</td>
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Mandatory Criteria

- **Prequalification**
  - Financial - F50 NPS
  - Road – R2

- **Systems**
  - State and Federal Funding
  - Systems Requirements detailed in Tender Documents

- **Subcontractors (where applicable)**
  - Asphalt – Level A
  - Traffic management registration
Probity

- Probity advisor will advise the procurement panel
- Any party or person may raise a probity issue at any stage of the process.
- The procurement process commences on release of the RFP
Procurement Communication

- All communication must be done formally through the TMR Representative:
  
  **RAMC@tmr.qld.gov.au**

- Tenderers can raise clarifications (including Commercial in Confidence - CIC) through the Request for Information (RFI) process

- All RFI must:
  - Be addressed in writing (by email) to the TMR Representative
  - State a return address (email) for any response by TMR
  - Indicate if they are CIC

  **TMR will only be bound by information provided to Proponents in writing by the TMR Representative**
Consultation

Next two weeks -
• F2F Meeting (by appointment)
• Written Submissions to – RAMC@tmr.qld.gov.au

Contacts
Project Director - Chris Nagel (07) 3066 4314
Procurement Manager - Ken Williamson (07) 3066 4307
Thank you and stay connected

Twitter      @TMRQld
Facebook     @TMRQld
LinkedIn     Department of Transport and Main Roads
Blog         blog.tmr.qld.gov.au